

# LIGHTBULB MOMENTS

Managing Performance for 'Overnight Results': Online/In-Company from £699/group

## Painless Objective-Setting for Overnight Results

- Identify, target and measure results for ANY role
- Using the **'one magic ingredient, three triggers, five new steps' formula** for objective-setting that will boost performance
- Adapting objectives to handle concerning attitudes/behaviour
- Includes our unique objectives design 'trouble-shooter' one-page tool
- Practice time + post-workshop support
- **Two hours** £699 (Online/In-Company)

OR

## Painless 121s/Performance Reviews for Overnight Results

- All of the content from the objective-setting workshop
- + An all-year-round 121 structure for great people-management
- How to give practical, plain-speaking feedback in half the time!
- **Two hours** £699 (Online)



## Part 2: Objective Setting for The Behaviour You Want

- Reviewing progress since last workshop
- How to turn 'competency gaps' into targeted objectives for development and career progression
- Adapting objectives to handle concerning attitudes/behaviour
- Practice time included
- **75 minutes** £299 (Online)

OR BOTH SESSIONS TOGETHER IN ONE HALF-DAY WHEN DELIVERED IN-COMPANY